



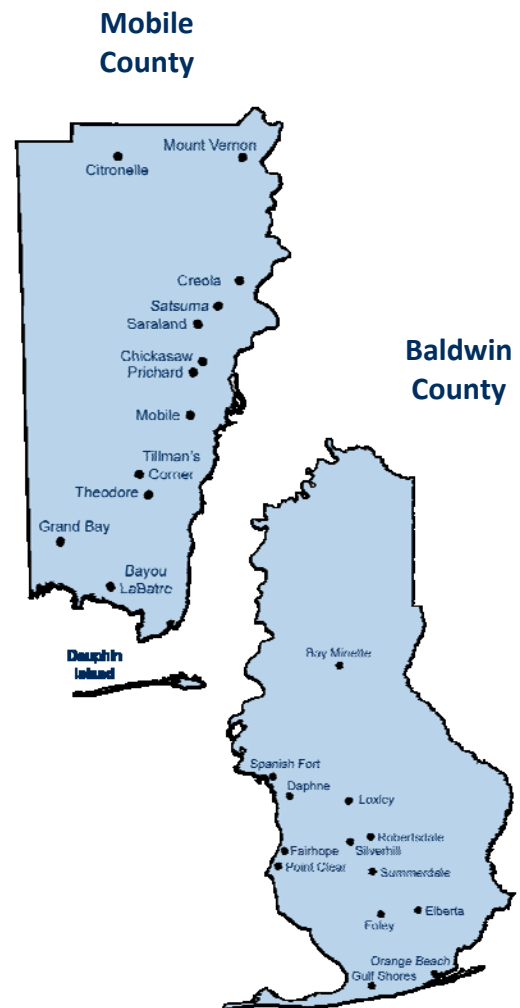
MOBILE BAY
ON THE WATER. ON THE MOVE.

Statistical Abstract

Mobile Bay Area

Location

Mobile is located in Southwest Alabama at the head of Mobile Bay, thirty-one miles from the Gulf of Mexico. It is the second largest metropolitan area in Alabama and the state's major port. The Mobile Bay Area, which includes Mobile and Baldwin Counties, covers an area of 2,828 square miles. The dominant urban area is the City of Mobile, which includes 158 square miles of the 1,238 square miles in Mobile County.



CLIMATE

Annual Average Temperature	67.5° F
January Average	49.9° F
July Average	82.3° F
Annual Average Rainfall	63.9"
Snowfall	0"

Source: NOAA

Municipality Populations

	1990 Census	2000 Census	2010 Census
Mobile County	378,643	399,843	412,992
Bayou La Batre	2,446	2,313	2,558
Chickasaw	6,747	6,364	6,106
Citronelle	3,695	3,659	3,905
Creola	1,961	2,002	1,926
Dauphin Island	822	1,371	1,238
Mobile	198,417	198,915	195,111
Mount Vernon	970	844	1,574
Prichard	33,711	28,633	22,659
Saraland	12,164	12,288	13,405
Satsuma	5,292	5,687	6,168

Baldwin County	98,280	140,415	182,265
Bay Minette	7,216	7,820	8,044
Daphne	11,725	16,581	21,570
Elberta	458	552	1,458
Fairhope	9,248	12,480	15,326
Foley	5,778	7,590	14,618
Gulf Shores	3,272	5,044	9,741
Loxley	1,161	1,348	1,632
Orange Beach	2,244	3,784	5,441
Robertsdale	2,485	3,782	5,276
Silverhill	565	616	706
Spanish Fort	2,696	5,423	6,798
Summerdale	552	655	862
<i>2010 - U.S. Census</i>			

Municipality Populations

Population Composition

	Mobile Bay Area	Baldwin County	Mobile County	City of Mobile
Total Population	595,257	182,265	412,992	195,111
% by Race				
American Indian	.5 %	1.1%	.3 %	.1%
Asian	1.3 %	.2 %	1.8 %	1.5 %
Black	31.0 %	10.4 %	34.6 %	49.4 %
White	64.2 %	84.4 %	60.2 %	47.1%
Hispanic	2.1 %	3.0 %	2.4 %	1.5 %
Other	.9%	.9 %	.7 %	.4 %

Source: U.S. Census 2010

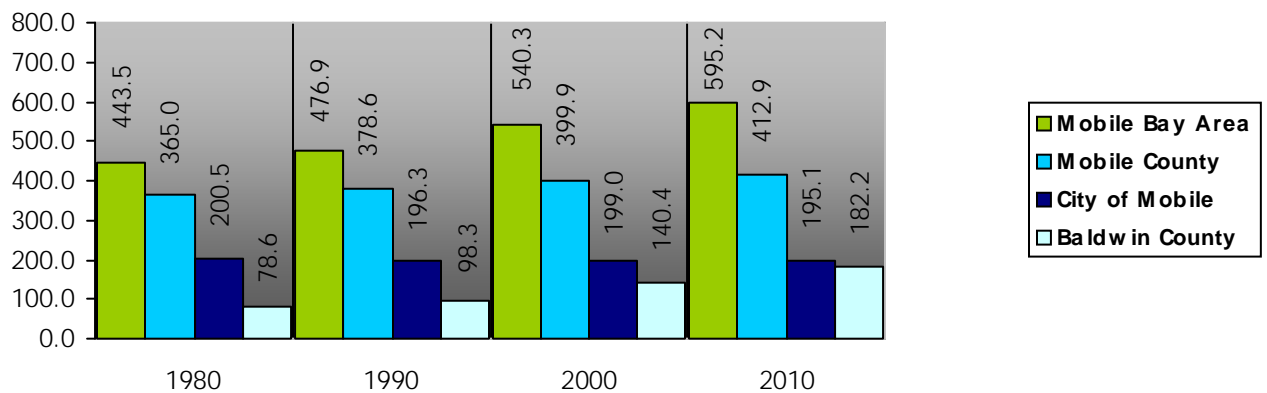
Age Distribution

	City of Mobile	Mobile County	Baldwin County	Mobile Bay Area
Median Age				
	36.2	36.1	39.5	37.3
% by Age Groups				
Under 4	7.3	7.4	6.8	7.2
5 - 24	28.4	28.6	25.5	27.5
25 - 44	24.5	25.2	25.2	25.0
45 - 64	24.7	25.8	25.6	25.4
65 - 84	12.9	11.4	14.8	13.0
85 & Over	2.2	1.6	2.1	2.0

Source: U.S. Census 2010

Population Growth

Mobile Bay Area - In Thousands



Source: 1980, 1990, 2000, 2010 U.S. Census

Quality of Life

Community Facilities

Places of Worship/Protestant	635
Places of Worship/Catholic	34
Places of Worship/Jewish	3
Number of Hotels/Motels	77
Number of Hotel/Motel Rooms	6,333
Regional Shopping Malls	4
Regional Outlet Malls	1
AA Baseball Stadium	1
Banks	11
Bank Locations/Branches	101
Savings & Loan	2
Savings & Loan Branches	4

Recreational Facilities

Amateur Theatre	7
Parks	66+
Bowling	3
Skating Rinks	5
Golf Courses (Public & Private)	25+
Swimming Pools (Public)	6
Auto Race Track	1
Greyhound Race Track	1
Tennis Courts (Public)	94
Movie Theatres	85
IMAX Theater & Exploreum	1

Government

City Government Type - Mayor/Council
County Government Type - Commission
Full Time Law Enforcement Personnel - 570 (All Municipalities & Sheriff's Department)
Full Time Fire Department Personnel - 300 (Includes All Municipalities)
Vol. Fire Department Personnel - 300
Fire Insurance Rating - Class 3 (City of Mobile)

Communications

Newspaper - Three times a week	1
Newspapers - Weekly	4
Radio Stations - AM	10
Radio Stations - FM	17
Television Stations - Network	5
Television Stations - Independent	2
Television Stations - Educational	1

Education

Public & Private Schools

	Schools	Teachers	Students
Elementary	56	2,357	28,645
Middle School	19	792	13,405
High School	13	1,091	18,896
Parochial & Private Schools	44	1,160	14,750

State Vo-Tech Schools

	Students
Enterprise-Ozark Community College/ Aviation Center at Mobile	300

Two-Year Colleges

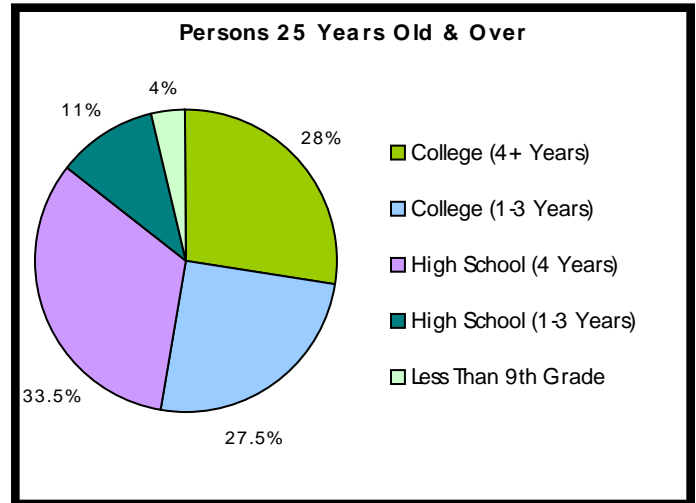
	Students
Bishop State Community College	3,729
Faulkner State Community College	4,622

Four-Year Colleges

	Students
Spring Hill College	1,439
University of Mobile	1,734
University of South Alabama	15,006

Source: Individual Institutions

Educational Levels



Source: Decision Data Resources 2012

Utility Service

Utilities & Services

Electricity

Supplier —Alabama Power Co.

Water

Supplier —Mobile Area Water & Sewer System

Source —(1) Converse Lake System
(2) Mobile River

Maximum daily capacity

- (1) 125,000,000 gallons
- (2) 360,000,000 gallons

Average Consumption

Potable—40,000,000 gallons per day
Raw Industry—110,000,000 gallons per day

Storage capacity

Elevated—9 million gallons
Ground—48 million gallons

Sewerage

Treatment Plant Type

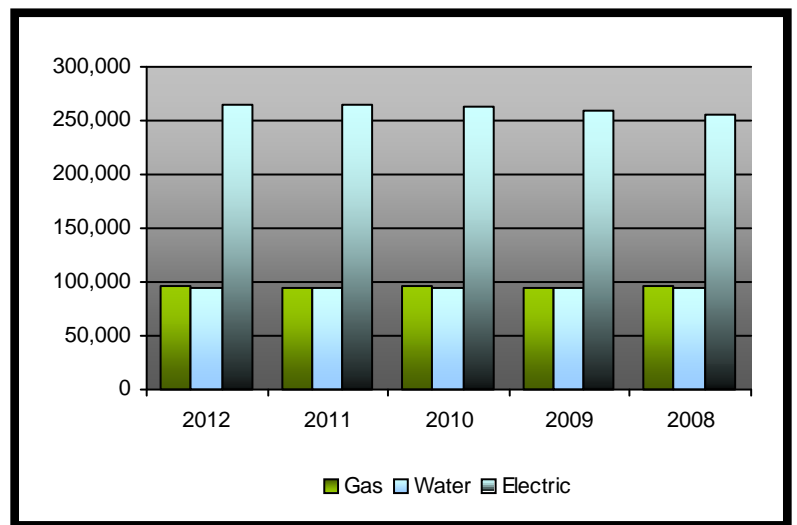
Secondary treatment in all plants
Capacity—42,800,000 gallons per day
Present Load—36,000,000 gallons per day
Biosolids—Land Application

Natural Gas

Supplier —Gulf South Pipeline Co. LP

Distributors —Clarke-Mobile County Gas District,
Mobile Gas Service Corp., South Alabama Utilities

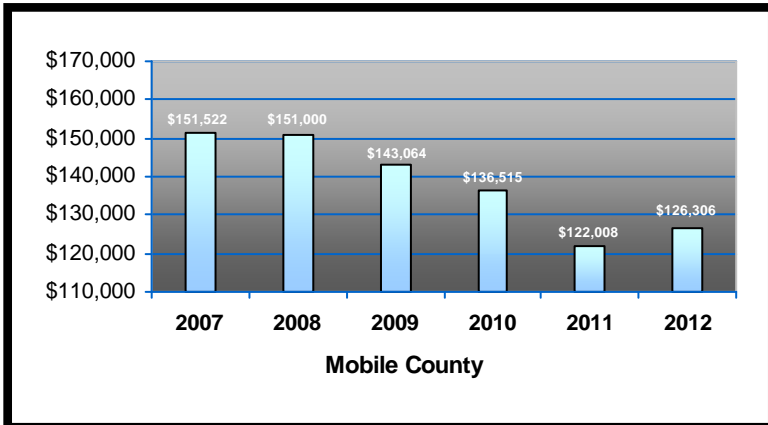
Utility Customers



Source: Respective Utilities—Mobile County

Real Estate

Average Home Price

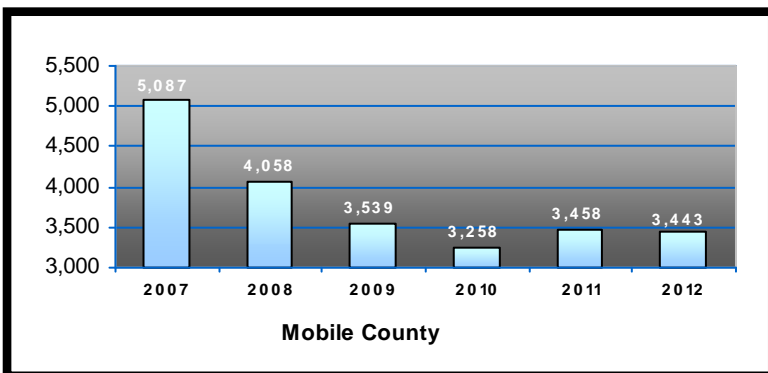


Source: Mobile Area Association of Realtors

The average cost of a home purchased during 2012 was \$126,306 well below the national average.

Construction Activity

Residential Home Sales



Source: Mobile Area Association of Realtors

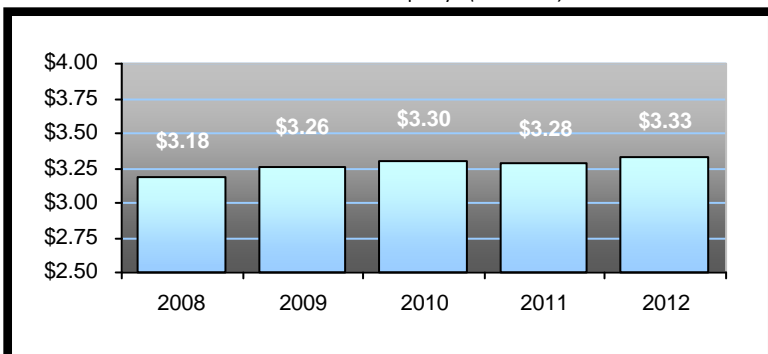
Permit Values in Millions - City of Mobile				
YEAR	RESIDENTIAL	COMMERCIAL	OTHER	TOTAL
2012	17.4	114.8	7.1	139.3
2011	25.8	166.1	7.5	199.4
2010	32.2	134.4	7.4	174.0
2009	38.3	168.1	7.4	213.8
2008	40.3	197.6	7.5	245.4
2007	44.2	225.6	7.1	276.9

Permit Values in Millions - Mobile County*				
YEAR	RESIDENTIAL	COMMERCIAL	OTHER	TOTAL
2012	78.3	45.2	3.8	127.3
2011	84.7	50.4	3.8	138.9
2010	96.2	50.2	3.6	150.0
2009	100.4	51.2	3.8	155.4
2008	105.6	52.0	4.1	161.7
2007	108.5	55.2	4.2	167.9

*Unincorporated Area
Source: Mobile County Inspection Department
City of Mobile Land Use/Code Administration

Assessed Valuation

Real & Personal Property - (in Billions)



Taxes

Property Taxes

Assessment Rates

Residential	10%
Commercial	20%
Utilities	30%

Rate Per \$1,000 Of Assessed Valuation

	Inside City	Outside City
City	\$ 7.00	\$ -
County	20.50	20.50
School	29.50	17.50
State	6.50	6.50
Total	\$63.50	\$44.50

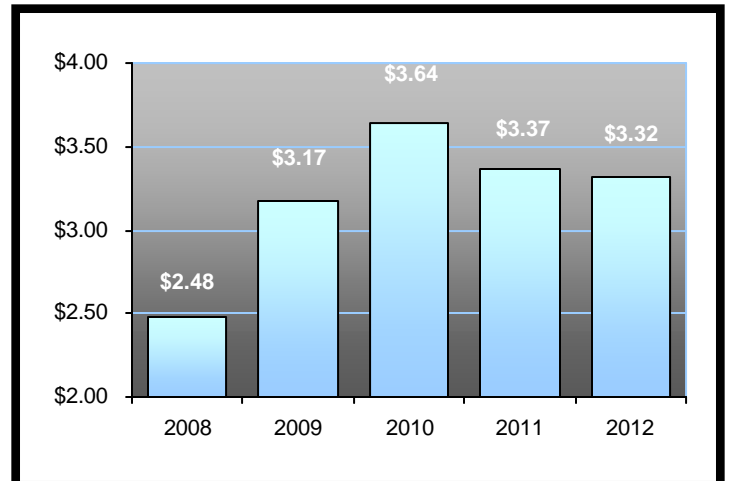
Source: Mobile County Revenue Commissioner's Office

Retail Sales Tax

The City of Mobile has a 5% general sales tax & Mobile County has a 1% tax in addition to the 4% state sales tax.

Lodging Tax Revenues

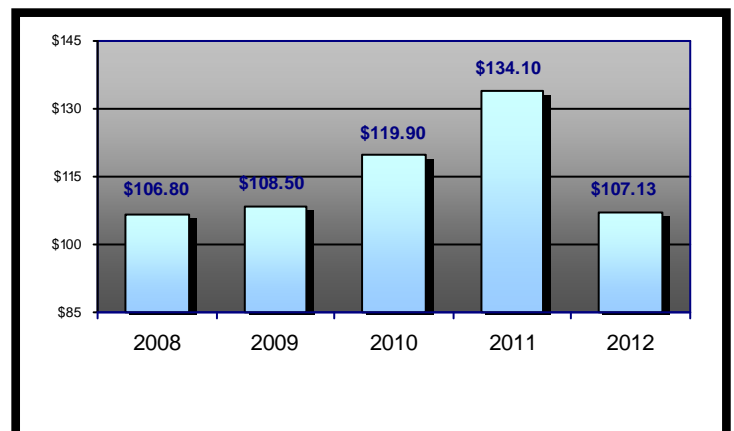
City of Mobile - (in Millions)



Source: City of Mobile Audited Financial Report

Sales Tax Revenue

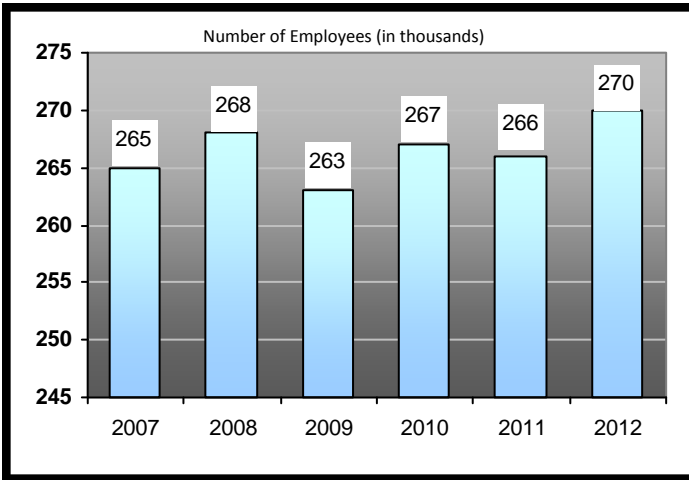
(City of Mobile-in Millions)



Source: City of Mobile Audited Financial Report

Labor Analysis

Total Labor Force



Source: Alabama Department of Industrial Relations—Mobile Bay Area

Mobile Area Labor Market

(Mobile Bay Area in Thousands)

	2010	%
	Population	Total
Age 5-19 (school age population)	150,862	22%
Age 16+ (labor force population)	510,824	70%
Female Population	371,511	51%
Minority Population	247,906	34%

Source: U.S. Census 2010

Labor Drawing Area: Baldwin, Choctaw, Clarke, Conecuh, Escambia, Mobile, Monroe & Washington.

Labor Summary

Labor Draw Area:
90 miles (8 counties)

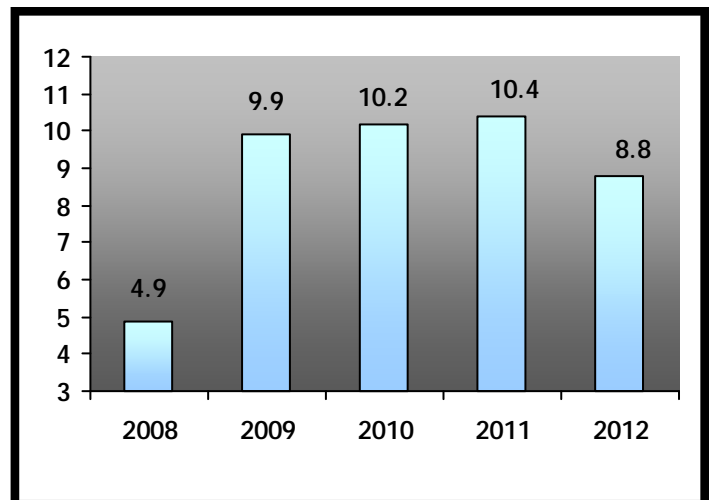
Est. Available:
Males 49%; Females 51%

Annual Number High School Graduates: 6,575 - 2011

Alabama is a right to work state.

Source: Decision Data Resources

Unemployment Rate



Source: Alabama Department of Industrial Relations—Mobile Bay Area

Transportation Assets

Railroads

[Freight Service](#) - Burlington Northern/Santa Fe, Norfolk-Southern, Canadian National, Kansas City Southern and CSX Transportation with piggyback and containerized freight service

Motor Freight Carriers

There are [1,096 motor freight lines](#) certified to transport interstate shipments to and/or from the Mobile Area.

[Fifty-five terminals](#) are maintained in Mobile and nine carriers have container service.

Airways

[Mobile Regional Airport](#) - Commercial Service & General Aviation
Runway Length - Regional - 8,527 ft.
Surface - Asphalt

[Mobile Downtown Airport at Brookley](#) - Cargo Service & General Aviation
Runway Length - Brookley - 9,600 ft.
Surface - Asphalt

[Commercial Service](#) - Delta Air Lines, Northwest AirlinK, Continental Express and US Airways, Atlantic Southeast, Chautauqua

Bus Service

[Local](#) - Metro Transit - 10 routes

[National](#) - Greyhound/Trailways Bus Lines/Megabus

[Parcel Service](#) - Yes

Waterways

[Nearest Navigable Waterway and Channel Depth](#) - Mobile, served by a 36 1/2 mile channel with a 45-foot depth, is the deep-water outlet for the Tennessee-Tombigbee Waterway and the Warrior-Tombigbee and Coosa-Alabama Rivers.

Port Facilities

[Alabama State Docks](#) - 41 berths

Other Facilities

[Theodore Ship Channel](#) - 40 ft.

[Bayou La Batre Channel](#) - 12 ft.

[Port of Chickasaw Channel](#) - 25 ft.

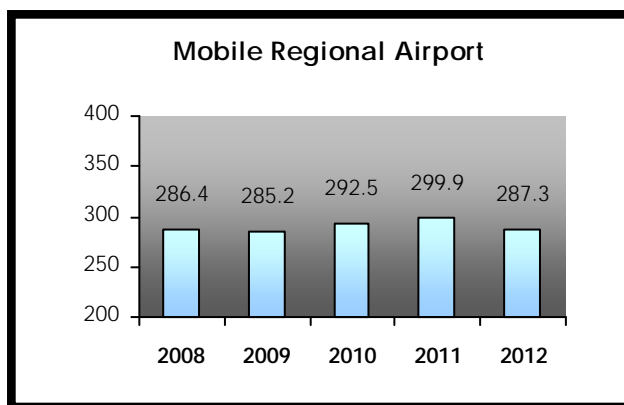
Transportation Numbers

Port of Mobile Tonnage

	2009	2010	2011
Port of Mobile	52,219,034	55,713,273	55,552,383
Import	15,595,340	15,060,887	14,709,539
Export	12,241,094	14,295,696	14,936,810
Domestic	24,382,600	26,356,690	25,906,034

Source: U.S. Army Corps of Engineers Waterborne Commerce Statistics

Enplaned Passengers



Source: Mobile Airport Authority

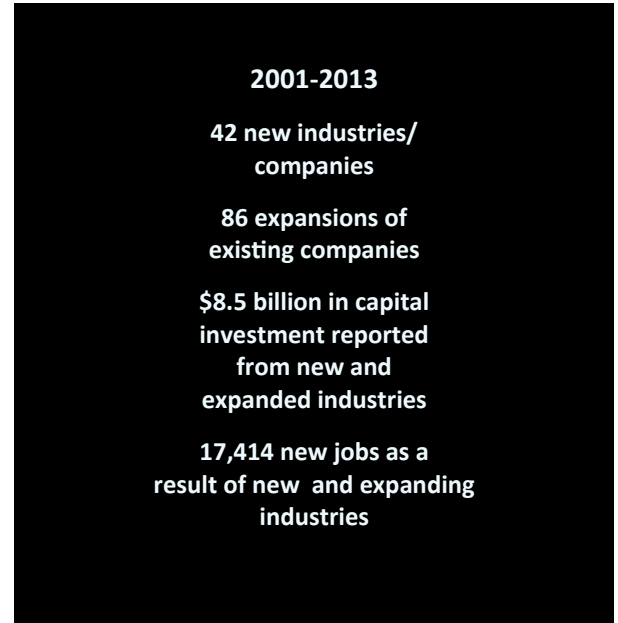
Industries

Number & Type of Businesses

Category	MSA	Mobile County	Baldwin County
Total	13,614	9,004	4,610
Agricultural Services, Forestry, Fisheries	48	37	11
Mining	28	21	7
Construction	1,204	740	464
Manufacturing	530	386	144
Transportation and Public Utilities	478	361	117
Wholesale Trade	767	570	197
Retail Trade	2,502	1,573	929
Finance, Insurance & Real Estate	1,655	1,056	599
Services	6,189	4,107	2,082
Information	196	142	54
Unclassified Establishments	17	11	6

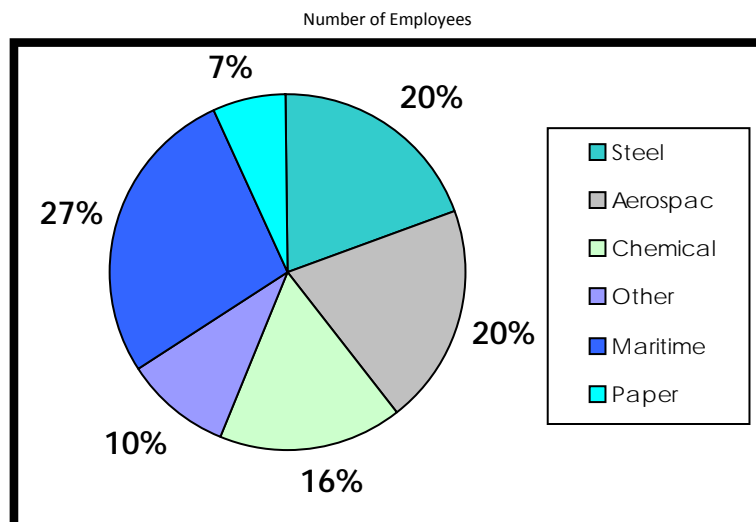
Source: US Census Bureau, County Business Patterns 2010

Mobile's New & Expanding Industries



Source: Alabama Development Office

Mobile's Manufacturing Profile



Place of Work Basis / Source: Alabama Department of Industrial Relations

Mobile Area's Larger Employers

Over 3,000 Employees		
Mobile County Public School System	P.O. Box 1327	Mobile, AL 36602
Infirmiry Health System	P.O. Box 2144	Mobile, AL 36652
University of South Alabama and USA Medical	307 University Drive	Mobile, AL 36688
Austal USA	100 Dunlap Drive	Mobile, AL 36602
1,000 — 2,999 Employees		
BAE Systems Southeast Shipyards	P.O. BOX 3202	Mobile, AL 36652
City of Mobile	P.O. Box 1827	Mobile, AL 36633
CPSI	6600 Wall Street	Mobile, AL 36695
Mobile County Government	P.O. Box 1443	Mobile, AL 36633
Providence Hospital	P.O. Box 850429	Mobile, AL 36685
Springhill Medical Center	P.O. Box 8246	Mobile, AL 36689
ST Aerospace Mobile	2100 9th Street	Mobile, AL 36615
ThyssenKrupp Steel	1 ThyssenKrupp Drive	Calvert, AL 36513
500 — 999 Employees		
Alabama State Port Authority	P.O. Box 1588	Mobile, AL 36633
Alorica	727 US Hwy 43	Saraland, AL 36571
AltaPointe Health Systems	5750-A Southland Drive	Mobile, AL 36693
Boise Paper	4585 Industrial Road	Jackson, AL 36545
Evonik	P.O. Box 606	Theodore, AL 36590
Kimberly-Clark Corporation	P.O. Box 2447	Mobile, AL 36652
Outokumpu Stainless	1 ThyssenKrupp Drive	Calvert, AL 36513
Regions Bank	P.O. Drawer 2527	Mobile, AL 36622
SSAB Americas	P.O. Box 359	Axis, AL 36505
U.S. Army Corps of Engineers	P.O. Box 2288	Mobile, AL 36628-0001

Mobile Area's Larger Employers

Continued

300— 499 Employees		
Alabama Power Company	150 St. Joseph Street	Mobile, AL 36601
AT&T	1110 Montlimar Drive, Suite 299	Mobile, AL 36609
BASF	P.O. Box 95307	McIntosh, AL 36553
Coca-Cola Bottling Company	107 St. Francis Street, Suite 2000	Mobile, AL 36602
Continental Motors	2030 Broad Street	Mobile, AL 36615
Horizon Shipbuilding	13980 Shell Belt Rd	Bayou La Batre, AL 36509
Masland Carpets	716 Bill Myles Drive	Saraland, AL 36571
Olin	P.O. Box 28	McIntosh, AL 36553
The SSI Group	P.O. Box	Axis, AL 36505
UOP	P.O. Box 11486	Chickasaw, AL 36671

150—299 Employees		
Baldwin Transfer Company Inc.	1501 Telegraph Road	Mobile, AL 36611
Bishop State Community College	351 N. Broad Street	Mobile, AL 36603
BBVA Compass Bank	321 Bel Air Blvd	Mobile, AL 36606
Franklin Primary Health Center	1303 Dr. Martin Luther King Jr. Avenue	Mobile, AL 36601
Mobile Gas Service Corp.	P.O. Box 2248	Mobile, AL 36652
Renaissance Mobile Riverview Plaza Hotel	64 S. Water Street	Mobile, AL 36602
Signal Ship Repair	601 South Royal Street	Mobile, AL 36603
Spring Hill College	4000 Dauphin Street	Mobile, AL 36608
Taylor-Wharton	4075 Hamilton Rd	Theodore, AL 36582
Technip	3707 Cottage Hill Road, Suite 190	Mobile, AL 36609
Xante Corporation	2800 Dauphin Street, Ste 100	Mobile, AL 36606

Top Mobile Area Employers

Largest Non-Manufacturing Employers

Company Name	Product	Employees
Mobile County Public School System	Education	7,550
Univ. of South Alabama and USA Medical Facilities	Education/Medical	5,151
Infirmiry Health Systems	Medical	5,100
City of Mobile	Government	2,323
Mobile County	Government	1,610
Providence Hospital	Medical	1,505
Springhill Medical Center	Medical	1,200
CPSI	Technology	1,000
AltaPointe	Medical	960
Regions	Financial	650
Alorica	Information	612
Alabama State Port Authority	Government	596

Source: Company Representatives

Largest Manufacturing Employers

Company Name	Product	Employees
Austal USA	Shipbuilding	3,500
ThyssenKrupp Steel USA	Steel	1,500
ST Aerospace Mobile	Aerospace	1,320
Outkumpu Stainless	Steel	850
Evonik	Steel	700
BAE Systems Southeast Shipyards	Shipbuilding	700
Kimberly Clark	Paper Products	600
SSAB Americas	Steel	576
Continental Motors	Aerospace	426
BASF	Chemicals	400
Horizon Shipbuilding	Shipbuilding	350
UOP	Chemicals	350
Olin Products	Chemicals	300

Source: Company Representatives